

# **TERRITORY SALES PROFESSIONAL –Western PA and Western New York**

## **Opportunity:**

Lafayette Interior Fashions is a progressive, wholesale manufacturer selling high quality, custom window fashions to independent retailers throughout the continental US since 1950.

**Lafayette Interior Fashions has an opportunity available.**

**Territory Sales Manager – based in Western Pennsylvania**

## **Ideal candidate will possess the following:**

- Prior experience in selling window fashions on a wholesale or B2B basis
- The proven ability to build customer partnerships by servicing existing accounts and an aggressive approach to establishing new accounts
- Possess the characteristics of being a dynamic, sales driven, self-starter
- Proficiency in productivity software and motorization technology
- Minimum overnight travel of two to three nights a week is required depending on where candidate is located

## **Qualifications:**

- Bachelor's degree in business, marketing, or communication
- Preferred 3 – 5 years previous wholesale experience
- An established history of sales growth

Our products are broken into four major categories:

<b><u>BLINDS</u></b>	Aluminum, Wood, Vertical and Sheer Vertical Blinds
<b><u>SHADES</u></b>	Transitional Shades, Cellular Shades, Roller Roman Shades, Woven Wood Shades, Sheer Shadings and Panel Systems.
<b><u>SHUTTERS</u></b>	Faux
<b><u>DRAPERIES</u></b>	
<b><u>&amp; More</u></b>	Draperies, Fabric Shades, Valances, Bedding, Hardware and Trim

Visit our website, [www.lafvb.com](http://www.lafvb.com), for a complete review of products and services.

We offer a comprehensive package of compensation and benefits, bonus eligibility and company vehicle. If you are interested in a challenging and rewarding position working for the largest independent fabricator in the US, please submit cover letter and resume with salary history to:

Lafayette Venetian Blind, Inc.  
[humres@lafvb.com](mailto:humres@lafvb.com)

Lafayette Venetian Blind, Inc. is an Equal Opportunity Employer

