

TERRITORY SALES PROFESSIONAL – Cleveland / Columbus OH

Opportunity:

Lafayette Interior Fashions is a progressive, wholesale manufacturer selling high quality, custom window fashions to independent retailers throughout the continental US since 1950.

Lafayette Interior Fashions’ opportunity for our Territory Sales Professional would ideally be located in Cleveland or Columbus. We are looking for a candidate who possess the following:

- Prior experience in selling window fashions on a wholesale basis
- The proven ability to build upon existing customer relationships
- Must have an aggressive approach to establishing new business
- Possess the characteristics of being a dynamic, sales driven, self-starter
- Proficiency in productivity software and motorization technology
- Minimum overnight travel of two to three nights a week is required depending on where candidate is located

Qualifications:

- Bachelor's degree in business, marketing, or communication
- Preferred 3 – 5 years previous wholesale experience
- An established history of sales growth

Our products are broken into four major categories:

<u>BLINDS</u>	Aluminum, Wood, Vertical and Sheer Vertical Blinds
<u>SHADES</u>	Transitional Shades, Cellular Shades, Roller Roman Shades, Woven Wood Shades, Sheer Shadings and Panel Systems.
<u>SHUTTERS</u>	Faux Wood Shutters
<u>DRAPERIES</u>	Draperies, Fabric Shades, Valances, Bedding, Hardware and Trim

Visit our website, www.lafvb.com, for a complete review of products and services.

We offer a comprehensive package of compensation and benefits, bonus eligibility and company vehicle. If you are interested in a challenging and rewarding position working for the largest independent fabricator in the US, please submit cover letter and resume with salary history to:

Lafayette Venetian Blind, Inc.
humres@lafvb.com

Lafayette Venetian Blind, Inc. is an Equal Opportunity Employer