



Jeff Hubley, Retail Specialist

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With over 33 years of retail real estate experience, Jeff Hubley has proven himself a leader in the real estate industry. His unparalleled professional track record and high ethical standards has made Jeff a stand out with a reputation for protecting his clients' interests. He has worked with many local, regional and national Landlords such as Kite Realty Group, The Broadbent Company, Cedarwood Development Company and Simon Property Group. In addition, he has had the pleasure of working with many national retailers including The Home Depot, CVS Pharmacy, Donatos Pizza, Sport Clips, Red Robin and their franchise operators. Jeff is well respected in the real estate community and remains a trusted, reliable resource for tenants and landlords in today's ever changing real estate environment.

Notable Transactions

- Represented CVS Pharmacy in acquiring ground for over 26 freestanding pharmacy sites in the State of Indiana
- Successfully implemented a real estate re-alignment for Donatos Pizza in the Central Indiana market – selling their freestanding locations and repositioning them in the market in inline locations
- Exclusively represented Red Robin Gourmet Burgers in the State of Indiana
- Exclusively represented The Home Depot in the State of Indiana
- Worked with Franchise Development for Quizno's Sandwiches and Subs to open over 25 units in the Indiana market
- Worked with Franchise Development for Sport Clip's Haircuts to open over 26 units in the Indiana market

Notable Items

- Instrumental in development and lease-up of Midland Atlantic's portfolio of Indiana properties to occupancy of 98%
- Actively involved in development and leasing of over 4.5 million square feet of new retail shopping center space throughout the Midwest

Sample List of National Retail Clients Served & Owners/Landlords Served

- Advance Auto
- Auto Zone
- Big Lots
- Block Party
- Blockbuster Video
- Bob Evans
- Chipotle
- Choice Hotels / Cambria Suites
- Circle K
- Community Hospital
- CVS Pharmacy
- Dogs N Suds
- Donatos Pizzeria
- Family Video
- Farmers Bank
- First Merchants Bank
- GameStop
- Golden Corral
- Hampton Inn
- Hawthorn Suites
- Key Bank
- Kroger
- Little Caesar's
- McDonald's
- Noble Roman's Pizza
- Office Depot
- Qdoba
- Quizino's Subs
- Red Robin
- Sahm's Restaurant Group
- Sport Clips
- Starbucks
- Subway
- The Home Depot
- Thornton Oil
- White Castle
- Cedarwood Development, Akron, OH
- DLC Properties, Chicago, IL
- Duke Realty, Indianapolis, IN
- Equicor Development, Indianapolis, IN
- Kite Realty, Indianapolis, IN
- L-M Development Company, St. Louis, MO
- Lauth Properties, Indianapolis, IN
- Maquina Realty, Indianapolis, IN
- NC Ventures, Inc., Stafford, TX
- Paragon Development, Indianapolis, IN
- Sandor Development, Indianapolis, IN
- Simon Property Group, Indianapolis, IN
- The Broadbent Company, Indianapolis, IN
- Zinkan & Barker, Indianapolis