



Jacque Haynes, CCIM
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Prior to joining Midland Atlantic Properties, Jacquie Haynes was Senior Director at Cushman & Wakefield for 9 years. With a comprehensive understanding of retail development, leasing and asset management as well as property acquisition and disposition, Jacquie has created value for national and local developers, institutions and private owners throughout her 30 year real estate career.

Notable Recent Transactions

- Represented Hulman Properties in the strategic disposition of their non—racing real estate assets including the sale of Meadows Shopping Center in Terre Haute, IN
- Represented G8 Capital in the sale of a 48,000 square foot shopping center to the City of Greenwood
- Sold Kimmel Crossing, a Wal Mart shadow Anchored shopping center in Vincennes, IN to Regency Properties - \$3.4M
- Developed a 4,500 square foot retail building for Ossip Optometry in Zionsville, IN
- Sale of Marketplace at Anson, a 38,386-square-foot retail shopping center for \$7.6 million in 2016
- Sale of Southport Plaza, an 85,000-square-foot power center for \$11.4 million in 2014
- Sale of Forest Park Plaza, a 104,000-square-foot grocery-anchored center for \$8.2 million in 2014
- Represented several receivers and lenders in the repositioning and sale of distressed assets
- Redeveloped 5606 East Washington Street in Indianapolis's historic Irvington neighborhood from an auto garage to a freestanding Ossip Optometry store; worked with the Indianapolis Historic Preservation Commission and local neighborhood groups to successfully renovate the 1890s building and directed all aspects including architectural, engineering and financing for the client
- Represented numerous landlords in completing leases with Another Broken Egg, Anytime Fitness, Buffalo Wild Wings, Clothes Mentor, Decatur Vein Clinic, Dollar General, Dollar Tree, FedEx, Flap-Jacks, GNC, Great Clips, H&R Block, Hibbett Sports, Jersey Mike's Subs, Kay Jewelers, Orange Leaf, Potbelly Sandwich Shop, State Farm, The Accent Shop, T-Mobile and many more
- Represented Duke Realty in the sale of 45+ acres of land for the development of shopping centers, hotels and restaurants - +\$20M

Professional Affiliations

- Certified Commercial Investment Member (CCIM), Regional Vice President, Board of Directors, 2010
- Indiana Commercial Board of REALTORS (ICBR), Committee Member, 2013-2014
- International Council of Shopping Centers (ICSC), Member
- Urban Land Institute (ULI), Indiana District, Member
- Urban Land Institute (ULI), Indiana District – Women's Leadership Initiative, Co-chair

Professional Recognition

- Top 10 Retail Brokers (Americas), 2014
- George C. Charbonneau Leadership and Performance Award, 2013-2014
- Indianapolis President's Club Award, 2011-2014
- Duke Realty Top Broker Award, 2013-2014
- Indianapolis Rising Star Award, 2010
- CoStar Power Broker Award – Top Retail Leasing Broker, 2009, 2010, 2010-2014
- Jay W. Levine Leadership Development Academy, Class of 2009

Community Leadership

- Dye's Walk Country Club, Charter Board Member
- Vineyard Community Church, Board Member
- Member of 100 Caring Women, Johnson County

Representative Clients

- Alliance Commercial Partner
- Bay View Financing
- Browning Investments
- C-III Capital Partners
- CASTO
- Developers Diversified Realty
- Duke Realty
- Fifth Third Bank
- Hulman & Company
- Lauth
- Nationwide
- Ossip Optometry
- Pine Tree Commercial
- PK Partners
- PNC
- Ramco-Gershenson Properties Trust
- Wells Fargo